



## **CHAMBER OF MARATHWADA INDUSTRIES AND AGRICULTURE**

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**Munish Sharma**  
**Honorary Secretary**

16 February 2012

**To: All CMIA Members,**

Dear Sir/Madam,

### **CMIA Business Conference on Industrial Automation**

(23rd February 2013: 08 30- 1300 hrs at Hotel Ambassador, Aurangabad.)

The Manufacturing Industry is facing many challenges today, on account of

- **Rising wages**
- **Global pressure on price points**
- **Increased volumes**
- **Demand for better accuracy and repeatability**
- **Availability of trained manpower**

In view of the above The **Chamber of Marathwada Industries and Agriculture(CMIA)** has organized A Panel discussion on “ **Need of Industrial Automation : Challenges and Road Ahead**” a half day event on 23<sup>rd</sup> February 2013 at Hotel Ambassador, Aurangabad.

**We expect the takeaways from the conference:-**

For Manufacturing Industry to identify:

- **How much Automation is right for their plant?**
- **What are the levels of automation?**
- **Who are the right solution partners?**
- **How to collaborate with them ?**
- **What are the components and technologies available**

For Solution Providers to understand:

- **The potential of business local manufacturing industry has to offer**
- **Best practices to be followed while providing solutions**
- **Need for creating a collaborative environment for benefit of all**
- **Ways of attracting professionals in Automation Industry**

The chamber is aware of your years of need to make your plants more productive and therefore has a pleasure of inviting you to this event as a distinguished member of local industry.

I request that you accept our invitation to the program and confirm your availability as soon as possible.

Thanks and Regards

A handwritten signature in blue ink, appearing to read 'Munish', followed by a long horizontal line extending to the right.

**(Munish Sharma)**